

For Supervisor's use only

# Level 1 Accounting, 2008 <br> 90028 Analyse and interpret information for a sole proprietor(s) 

Credits: Four<br>2.00 pm Thursday 27 November 2008

Check that the National Student Number (NSN) on your admission slip is the same as the number at the top of this page.

Pull out Resource Booklet 90028R from the centre of this booklet to answer Questions One and Two.
You should answer ALL the questions in this booklet.
If you need more space for any answer, use the page(s) provided at the back of this booklet and clearly number the question.

Check that this booklet has pages 2-8 in the correct order and that none of these pages is blank.
YOU MUST HAND THIS BOOKLET TO THE SUPERVISOR AT THE END OF THE EXAMINATION.

| For Assessor's use only | Achievement Criteria |  |
| :---: | :---: | :---: |
| Achievement | Achievement with Merit | Achievement with Excellence |
| Analyse and interpret information for a sole proprietor(s). | Analyse and interpret a range of information for a sole proprietor(s). | Analyse and fully interpret a wide range of information for a sole proprietor(s). |
| Overall Level of Performance |  |  |

You are advised to spend 40 minutes answering the questions in this booklet.

## QUESTION ONE: PROFITABILITY ANALYSIS AND INTERPRETATION

Refer to Resource One in Resource Booklet 90028R to answer this question.
Tamati's Toys is a sole proprietor retail toy business owned by Tamati. The following table summarises Tamati's Toys' profitability for the year ended 31 March 2008.

| 2008 | $\$$ |
| :--- | ---: |
| Sales | 160000 |
| Gross profit | 56000 |
| Distribution costs | 24000 |
| Administration expenses | 16000 |
| Finance costs | 5600 |
| Net profit | 10400 |

Note: 2007 sales - $\$ 125000$.
(a) Calculate and enter the missing percentages in the following table of analysis measures using the information above and the formulae in Resource One. Round percentages to TWO decimal places if required. One percentage has been calculated for you.

| Analysis measures for Tamati's Toys |  |  |
| :---: | :---: | :---: |
| Analysis measure | 2007 | 2008 |
| Gross profit \% | 50\% | \% |
| Distribution cost \% | 10\% | \% |
| Administrative expense \% | 5\% | 10\% |
| Finance cost \% | 5\% | \% |
| Net profit \% | 18\% | \% |
| Mark-up \% | 100\% | \% |
| Percentage change in sales |  | \% |

(b) The mark-up percentage in 2007 was $100 \%$. Explain what the mark-up percentage of $100 \%$ tells Tamati about Tamati's Toys.
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(c) The gross profit percentage in 2007 was $50 \%$. Explain what the gross profit percentage of 50\% tells Tamati about Tamati's Toys.
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(d) Explain ONE possible reason for the trend in the gross profit percentage for Tamati's Toys from 2007 to 2008.
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(e) Explain ONE way that Tamati can improve the gross profit percentage for Tamati's Toys.
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(f) The administrative expense percentage has increased from 5\% in 2007 to $10 \%$ in 2008. Explain ONE possible reason for this trend.
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## QUESTION TWO: LIQUIDITY AND FINANCIAL STABILITY ANALYSIS

(a) Calculate and enter the missing ratios for Tamati's Toys for the year ended 31 March 2008 in the following table of analysis measures, using the information in Resource Two and the formulae in Resource One.
Show your working and round all ratios to TWO decimal places.

| Analysis measures for Tamati's Toys |  |  |  |
| :--- | :---: | :---: | ---: |
| Analysis measure | 2007 |  | Working |
| Current ratio | $0.82: 1$ |  | $: 1$ |
| Liquid ratio | $0.70: 1$ |  | $: 1$ |
| Equity ratio | $0.50: 1$ |  | $: 1$ |

(b) Explain what a liquid ratio of $0.70: 1$ in 2007 tells Tamati about Tamati's Toys.
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(c) Explain what an equity ratio of $0.50: 1$ in 2007 tells Tamati about Tamati's Toys.
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(d) (i) Identify ONE of the three ratios that has improved from 2007 to 2008.
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(ii) Explain ONE possible transaction that could have caused this ratio to improve.
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(e) (i) Identify ONE of the three ratios that has not improved from 2007 to 2008.
(ii) Explain ONE possible transaction that could have caused this ratio to decrease.
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## QUESTION THREE: DECISION-MAKING

Tamati has been gifted $\$ 50000$ by his uncle and he is thinking about investing this money. He has decided to either invest further in his toy store or invest in the sharemarket.

## Information relevant to Tamati investing further in his own business:

- Tamati's Toys has a current net profit of $\$ 10400$, which means Tamati receives a return of $15 \%$.
- He will be able to expand Tamati's Toys into a new range of toys that he is interested in.
- Tamati already has knowledge of the industry.
- Tamati's family is keen to make the toy store the best it can be.
- Tamati is concerned that he will have all of his investment in one place.


## Information relevant to Tamati investing in shares on the sharemarket:

- Tamati could earn money from an increase in the share price if he was to sell them.
- Tamati could earn money from the dividends.
- Tamati doesn't know very much about the sharemarket.
- Tamati's family is concerned about the risk of investing in the sharemarket.
- Tamati is excited at having a different investment and is very interested in learning more about the sharemarket.
(a) Based on the information provided above, recommend which of the two options is best for Tamati.

Tamati should: Invest further in his own business Invest in the sharemarket (Circle ONE)

Give ONE non-financial reason for your recommendation.
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(b) State the option you did NOT recommend to Tamati.

Give ONE non-financial reason for not recommending this option.
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(c) Explain ONE possible consequence for Tamati if he adopts your recommendation from part (a).
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(d) Explain ONE possible consequence for Tamati's family if he adopts your recommendation from part (a).
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Extra paper for continuation of answers if required. Clearly number the question.

| Question <br> number |  |
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